



## FOR IMMEDIATE RELEASE

### ECHO HEALTH, INC. ANNOUNCES TOM DEAN AS PRESIDENT

**Westlake, Ohio (January 3, 2020)** – ECHO Health, Inc. is pleased to announce the appointment of Tom Dean as President, effective immediately. Tom will be responsible for all ECHO® operating units. He will report to Chairman and Chief Executive Officer, Bill Davis, who will continue in his roles.

“Over the past three decades, Tom has built an impressive track record of strategic, operational and commercial accomplishments,” Bill Davis said. “He has proven to be a successful and trusted leader who brings a strong reputation for developing people and inspiring teams. Tom has a wealth of experience in leading financial services and healthcare IT organizations, including Advanced Financial Solutions, Critical Technologies, Revenue Management Solutions, and most recently, the payments business at Change Healthcare. He will be a valuable asset as we continue to accelerate growth at ECHO Health. Tom has the right blend of innovation and entrepreneurship, combined with a background of growing business in large organizations. These skills are critical for ECHO to continue our tradition as a leader in the healthcare financial services space.”

For the past seven years, prior to joining ECHO Health, Tom was Senior Vice President and General Manager of the Payments business unit at Change Healthcare. Under Tom’s leadership, the Payments unit became one of the fastest growing businesses at Change Healthcare. Prior to Change Healthcare, Tom was the founder and CEO of Revenue Management Solutions, a provider of payment and remittance services to some of the largest banks and healthcare delivery systems in the USA. This company is now part of the Thompson Street Capital Partners. Tom also helped Advanced Financial Solutions, an Oklahoma City based financial services company, grow its business from 30 employees and \$5 million in revenue to over 300 employees and \$100 million in revenue in seven years.

“ECHO’s Senior Management team unanimously agrees that Tom Dean’s leadership experience, strategic thinking and proven ability to deliver results make him the right person to help execute ECHO’s strategic priorities and drive sustainable growth,” Ryan Davis, ECHO’s Chief Operating Officer said. “Tom’s skills will complement Bill Davis’ abilities, making them a formidable team as they work to advance ECHO’s growth.”

#### **About ECHO Health, Inc.**

ECHO Health, Inc. was founded in 1997 by William Davis, a payment visionary and pioneer with over 30 years’ industry experience. He developed a proprietary, patented payment system, and today ECHO offers revolutionary payment solutions for healthcare payers of all sizes.

Payers, vendors, employers, providers and members benefit from the association with ECHO, realizing dramatic reductions in the costs of fulfillment and customer service. ECHO’s services comply with ERISA (Employee Retirement Income Security Act), HIPAA (Health Insurance Portability and Accountability Act), CORE (Committee on Operating Rules for Information Exchange), OFAC (Office of Foreign Assets Control), and Taft-Hartley regulations. For more information, visit [echohealthinc.com](http://echohealthinc.com).

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